

Steve Wene, No. 019630 MOYES SELLERS & HENDRICKS LTD. RECEIVED 1850 N. Central Avenue, Suite 1100 Phoenix, Arizona 85004 (602)-604-2189 swene@law-msh.com Attorneys for Company

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AZ CORP COMMISSION DOCKET CONTROL

### BEFORE THE ARIZONA CORPORATION COMMISSION

**COMMISSIONERS** BOB STUMP, CHAIRMAN **GARY PIERCE BRENDA BURNS** SUSAN BITTER-SMITH **BOB BURNS** 

ORIGINAL Arizona Corporation Commission

DOCKETED

OCT 0 9 2014

**DOCKETED BY** 



APPLICATION OF NACO WATER COMPANY, LLC FOR A PERMANENT **INCREASE TO ITS WATER RATES** 

DOCKET NO: W-02860A-13-0399

NOTICE OF FILING POST-**HEARING DOCUMENTS** AND REQUEST TO EXTEND THE **TIMECLOCK** 

As discussed at the hearing, Naco Water Company, L.L.C. ("Company" or

"Naco"), hereby files the following documents:

- Summary of Adjustments (Exhibit 1);
- Summary of WIFA Payment Policies (Exhibit 2);
- Report Regarding Meter Purchase and Installation Costs (Exhibit 3); and
- Rate Case Expense Report (Exhibit 4).

Naco understands that the timing of this filing and the need to provide the Court a reasonable time to review and consider these documents necessitates the extension of the timeclock. Therefore, Naco respectfully requests an extension of the timeclock to December 31, 2014. The Company has informed Staff's attorneys of this request and Staff has no objections to the request at this time. However, Staff reserved the right to object at a later time.

### MOYES SELLERS & HENDRICKS LTD.

Steve Wene

Original and 13 copies of the foregoing filed this 9<sup>th</sup> day of October, 2014, with:

Docket Control Arizona Corporation Commission 1200 West Washington Phoenix, Arizona 85007

Donnelly Herbert

# EXHIBIT 1

# Summary of Adjustments and Positions

Adjustment	Staff Position	Company Position	Difference
-	Moves \$1,648 from Distribution Reservoirs and Standpipes to Pumping Equipment and places \$709 in Pressure Tank subaccount	Accepts the reclassification but does not want to use subaccounts	None
2	Reclassifies \$267,430 from T&D mains to Services, Meters and Wells and Springs. Removes from service \$18,468 from T&D Mains.	Accepts the reclassification, but believes only \$2,571 should be removed from service	\$15,897
es .	Adds \$1,182,522 to Plant in Service for Post Test Year Plant	Post Test Year Plant was not requested and the Company should not be bound on this issue because it is not a contested issue.  Notwithstanding, the amount for Post Test Year Plant is \$1,190,902. The difference of \$8,390 is for the safety wash station, concrete slab, fencing, and shed	\$8,380
4	Removes \$49,711 to reflect retirements associated with bringing the above Post Test Year Plant into service	Accepts this adjustment	None
w	Adjusts Accumulated Depreciation by \$69,678 to account for Staff's other adjustments, so total is \$740,486	After further post-hearing discussions, revised Accumulated Depreciation to \$730,979. The difference is a "fallout" number caused by differences in plant adjustments	\$9,507
9	Adds \$1,182,522 to CIAC balance and \$24,246 to Accumulated Ammoritization of CIAC because the Post Test Year Plant was funded by CIAC	If Post Test Year Plant is considered, proper adjustments are \$1,190,902 to CIAC and \$18,788 to Accumulated Amortization of CIAC	\$5,458

# EXHIBIT 2

Steve Wene, No. 019630
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Attorneys for Company

### BEFORE THE ARIZONA CORPORATION COMMISSION

### COMMISSIONERS

BOB STUMP, CHAIRMAN GARY PIERCE BRENDA BURNS SUSAN BITTER-SMITH BOB BURNS

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### APPLICATION OF NACO WATER COMPANY, LLC FOR A PERMANENT INCREASE TO ITS WATER RATES

DOCKET NO: W-02860A-13-0399

### DESCRIPTION OF WIFA'S PROCEDURES RELATING TO PAYMENT DEFAULTS AND RESERVE FUNDS

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Naco Water Company, L.L.C. ("Company" or "Naco"), hereby files a description of Water Infrastructure Finance Authority of Arizona's ("WIFA") procedures regarding payment defaults and use of reserve funds relating to companies regulated by the Arizona Corporation Commission ("Commission").

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This description is being filed pursuant to court request to ensure financial details of Naco's WIFA loan are understood. WIFA Chief Financial Officer, Trish Incognito,

explained these policies to Naco's counsel on September 19, 2014.

### **Payment Defaults**

When a Commission-regulated company defaults on WIFA loan payments, WIFA staff will inform company's management that it must file a rate case. Because rate cases are known to take quite some time, in some cases WIFA may defer payment of the Debt Service Reserve ("DSR") while the company is working toward securing new rates. Once the company's financial position stabilizes, WIFA will amortize the loan again for the same 20 year period set forth in the original loan agreement. If the DSR payments were temporarily suspended, then the DSR must be refunded and included as part of the reamortized loan. Thus, the loan payments will rise under the amended agreement.

### **Reserve Funds**

WIFA requires two reserve funds – DSR Fund and Repair and Replacement ("R&R") Fund. The DSR funds are paid by the borrower during the first 5 years of the loan. In years 1 through 5, the borrower pays 20% of the highest annual payment of the loan into DSR Fund. Accordingly, after 5 years, the DSR Fund is equal to one full year of WIFA loan payments. WIFA holds these funds for the life of the loan. As indicated above, the primary purpose of the DSR funds is to provide WIFA a funding source should the borrower fail to make a full loan payment. Near the end of the 20-year loan, if the DSR Fund ever exceeds the amount owed, then WIFA will apply the DSR funds to the balance and close the loan.

The Repair and Replacement Fund are funds held by the borrower for making system improvements. These payments are first made in year 6 of the loan and continue

until the loan is closed. As the name indicates, this fund can be used to repair or replace system equipment, pay for system repairs, or construct improvements to the system. If the borrower lacks sufficient money to make full payment to WIFA, then the R&R Fund can be used to cover the deficiency. Unlike the DSR, the R&R fund does not have to be refunded if utilized.

RESPECTFULLY SUBMITTED this 9<sup>th</sup> day of October, 2014.

### MOYES SELLERS & HENDRICKS LTD.

Steve Wene

Original and 13 copies of the foregoing filed this 9<sup>th</sup> day of October, 2014, with:

Docket Control Arizona Corporation Commission 1200 West Washington Phoenix, Arizona 85007

Donnelly Herbert

# EXHIBIT 3

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Attorneys for Company

BEFORE THE ARIZONA CO

### BEFORE THE ARIZONA CORPORATION COMMISSION

COMMISSIONERS
BOB STUMP, CHAIRMAN
GARY PIERCE
BRENDA BURNS
SUSAN BITTER-SMITH
BOB BURNS

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APPLICATION OF NACO WATER

COMPANY LLC FOR A PERMANEN

DOCKET NO: W-02860A-13-0399

REPORT REGARDING METER PURCHASE AND INSTALLATION COSTS

COMPANY, LLC FOR A PERMANENT INCREASE TO ITS WATER RATES

Naco Water Company, L.L.C. ("Company" or "Naco"), hereby files its report regarding meter purchase and installation costs. The purpose of this report is to provide the court with a reasonable cost to install a set of meters if the Company is ordered to replace older meters.

### **Meter Pricing**

Naco's residential meters are 5/8" x 3/4" in size. Southwestern Utility

Management ("Southwestern") Staff sought a price from HD Supply Waterworks for a

Neptune 5/8" x 3/4" meter, which is a dependable and cost effective residential meter.

This meter costs \$107.29 (includes shipping). *See* Attachment 1. This is consistent with Southwestern's understanding of meter costs.

Southwestern also requested a quote from Mountain States Pipe Supply for a radio read meter. After some negotiation on price, Southwestern received a quote for \$170.04. *See* Attachment 2. This does not include shipping, which would be approximately \$15.00 most likely. Thus, the total cost for the radio read meter would be \$185.00.

### **Installation Cost**

A replacement meter program would require one to two Southwestern employees to dedicate a work day travelling to Naco (110 miles from Tucson), install a number of meters, and drive back to Tucson. Southwestern believes eight meters can be installed at Naco in a regular work day. Under the management contract, Southwestern can charge \$125.00 to install a meter. However, if Southwestern can replace eight meters in one day, then the company would drop the installation charge from \$125.00 to \$75.00 per meter. In addition, mileage expense would be billed to Naco. Southwestern applies the federal standard mileage rate of \$0.56 per mile. Knowing a round trip from Tucson to Naco is 220 miles, the mileage cost would be approximately \$123.20. Divided by eight, the mileage cost per meter would be \$15.40.

### Summary

Based upon the information provided above, here are the costs per meter to install eight meters in a given work day:

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Standard Meter	Radio Read Meter
\$107.29	\$185.00
\$75.00	\$75.00
\$15.40	\$15.40
\$197.69	\$275.40
	\$107.29 \$75.00 \$15.40

The Company believes these costs are reasonable and can support the implementation of a meter replacement program.

RESPECTFULLY SUBMITTED this 9<sup>th</sup> day of October, 2014.

### MOYES SELLERS & HENDRICKS LTD.

Steve Wene

Original and 13 copies of the foregoing filed this 9<sup>th</sup> day of October, 2014, with:

Docket Control Arizona Corporation Commission 1200 West Washington Phoenix, Arizona 85007

Donnelly Sterbert

# ATTACHMENT 1



Local Service, Nationwide P.O. Box 1419 Thomasville, GA 31799-1419

### INVOICE

**BRANCH ADDRESS** TUCSON AZ Branch - 526 4571 S Alvernon Way Tucson AZ 85714

520/745-0581

INVOICE #	C051870
INVOICE DATE	
ACCOUNT#	155345
SALESPERSON	TUCSON HOUSE
BRANCH#	526

	7		 
Total	Amount	Due	

Remit To:

HD SUPPLY WATERWORKS, LTD. PO BOX 840700 DALLAS, TX 75284 0700

1731 1 MB 0.435 E0123X I0196 D891074560 P1827454 0001:0001

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SOUTHWESTERN UTILITY MANAGEMEN PO BOX 85160 TUCSON AZ 85754-5160

Shipped to:

**CUSTOMER PICK-UP-**

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		E BELOW\						WILL	CALL	C051870
Product Code		Description		Quantity Ordered	Quantity Shipped	Back- Ordered	Pr	ice	Per	Amount
<u> </u>	CUSTOMER	PO#	***							
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VISIT

WATERWORKS.HDSUPPLY.COM

FOR OTHER SERVICES OFFERED

Branch - 526

4571 S Alvernon Way Tucson AZ 85714

# **ATTACHMENT 2**

### **Mountain States Pipe Supply**

9299 West Olive Ave., Suite #810 Peoria, AZ 85345

Ph. 623.939.9171 Fax: 623.939.7100 **Pricing Quotation for** 

Southwestern Utility Management

Attn :Paul Juhi

Radio Read

Date: 8/29/2014

Quoatation	for:	Master	Meter	3G	Meters

Item	Part Number	Description	Qty	Unit Price	Extended Price	Notes
. 1	B12-A11-A01- 0101A-1	5/8" x 3/4" Master Meter PB/3G AMR	ea	\$170.04	\$170.04	(1)
2	B13-A11-A01- 0101A-1	3/4" Master Meter PB/3G AMR	ea	\$181.27	\$181.27	(1)

Notes

# **EXHIBIT 4**

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Attorneys for Company

BEFORE THE ARIZONA CORPORATION COMMISSION

# COMMISSIONERS BOB STUMP, CHAIRMAN GARY PIERCE BRENDA BURNS SUSAN BITTER-SMITH BOB BURNS

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APPLICATION OF NACO WATER COMPANY, LLC FOR A PERMANENT INCREASE TO ITS WATER RATES DOCKET NO: W-02860A-13-0399

RATE CASE EXPENSE REPORT

Naco Water Company, L.L.C. ("Company" or "Naco"), hereby files its report regarding rate case expense. The purpose of this report is to provide the court with updated costs and an explanation regarding why the Company amended its rate case expense from \$27,690 to \$50,000. To be clear, this is the Company's position and is not intended to be binding upon Staff.

### **Statement of Position**

Initially, Naco estimated its rate case expense at \$27,690, normalized over three years, thereby resulting in an annual expense of \$9,230. Due to the unexpected amount

of discovery work demanded by Staff, the Company increased its estimated rate case expense from \$27,690 to \$50,000. To reduce the cost to rate payers, and to meet Staff half way, the Company compromised to normalize this amount over a four-year period. Thus, prior to hearing, Naco's proposed annualized rate case expense is \$12,500.

Staff has accepted the Company's original rate case estimate of \$27,690. However, Staff extended the normalization period from three to five years. The result is an annualized rate case expense of \$5,538, which is \$3,692 less than the amount initially proposed by the Company. To reasonably resolve the controversy, Naco is offering to compromise once again and will agree to extend the normalization period to five years as recommended by Staff. This means the normalized rate case expense will be \$10,000.

### Company's Explanation for Rate Case Expense Increase

The Company's initial estimate was generated cooperatively by Southwestern Utility Management ("Southwestern"), Desert Mountain Analytical Services ("Desert Mountain"), and Moyes Sellers and Hendricks Law Firm ("Moyes Sellers") based upon decades of experience working on rate cases. This estimate assumed Desert Mountain would work less than 145 hours and Moyes Sellers would work less than 98 hours. These time allocations estimates are routinely provided to the Commission without criticism.

Due to its size and financial situation, both Desert Mountain and Moyes Sellers reduced their rates by \$25 per hour, resulting in rates of \$100 and \$225 per hour, respectively. The firms predicted the rate case workload would be less than the typical rate case because it is a small company and it had a rate case not too long ago. The

estimated cost for Southwestern's services was approximately \$5,000.

As explained in Matt Rowell's rebuttal testimony, Staff required the Company's management and consultants to perform an amount of work that was unexpected and beyond what could be performed within the estimated budget. Staff required the Company to perform a 100% audit and a complete reconstruction of the past eight years of plant records. Staff promulgated 13 sets of data requests, resulting in the production of 1,250 pages of responses. Much of this work focused upon the post-year plant installed by Freeport McMoRan, which the Company did not request for inclusion in rates. The post-test year plant had no impact on rates proposed by either the Company or Staff.

At the hearing, Staff explained that it required this work on the post-test year plant to be performed now so there is less work needed during the next rate case. While the Company does not disagree with the merits of Staff's position in this regard, it is compelled to reiterate that the Company did not expect to be dedicating so much time to issues irrelevant to instant case, and therefore, did not account for that time and expense when calculating the rate expense submitted. Simply stated, Staff chose to have the work done for the next rate case now rather than later, so the expense for performing that work must also be recognized now instead of later.

### **Rate Case Expense Incurred**

Naco contracted with Southwestern Utility Management ("Southwestern"), Desert Mountain Analytical Services ("Desert Mountain"), and Moyes Sellers and Hendricks

Law Firm ("Moyes Sellers") to promulgate this rate case. A summary of the expenses for the services provided by each company is set forth below.

Southwestern. Pursuant to its standard management agreement terms,

Southwestern offers water companies a rate of \$65.00 per hour for all rate case work.

Estimating some time for finishing the rate case process, attending the open meeting, and addressing certain compliance matters, such as mailing notices to customers, etc.,

Southwestern's services will likely cost Naco \$11,830. These expenses and estimates are supported by the verification in **Attachment 1**.

Desert Mountain. Consistent with its normal practices, Desert Mountain's contract with Naco estimated the time of work to be between 102 to 145 hours, resulting in a payment range between \$8,160 to \$11,680. However, Desert Mountain's contract includes a provision that states that if a substantial amount of additional analysis is necessary, additional charges at \$100 per hour will be applied. The contract explains that costs may rise due to difficult and lengthy sufficiency period and unusually detailed and burdensome discovery requests from Staff. Based upon the amount of analysis and research necessary to address Staff's data requests, Desert Mountain exceeded its estimate by an additional \$4,000. Thus, the total cost for Desert Mountain services will be \$15,680. This is verified in **Attachment 2.** 

Moyes Sellers. The primary attorney represents Naco at a discounted rate of \$225 per hour. Moyes Sellers conservatively estimates that it takes 98 hours to resolve a rate case. This results in approximate \$22,050; however, the firm usually finds ways to keep the rate case expenses lower. In this case, however, Staff's numerous and detailed data requests have driven the costs beyond expectations. To date, lead counsel has performed 92.1 hours of work, and billed Naco \$20,472.00. The firm estimates the time to

expended on further post-hearing work, including comments on the recommended order, open meeting preparation and attendance, and compliance with the order, will take another 15 to 25 hours, depending largely upon whether Naco agrees with the court's recommendation. This will result in an additional legal expense ranging between approximately \$3,375 and \$5,625. Thus, attorneys' fees will be approximately \$24,000. A declaration in support of these fees is set forth in **Attachment 3**.

### Conclusion

A summary of the expenses to date and estimated costs for the remainder of the proceeding is as follows:

Expense				
\$11,830.00				
\$15,680.00				
24,000.00				
\$51,510.00				

Accordingly, the Company believes \$50,000 in rate case expense annualized over 5 years, which equates to \$10,000 per year and is only \$670 above the amount originally requested, is reasonable.

RESPECTFULLY SUBMITTED this 9<sup>th</sup> day of October, 2014.

MOYES SELLERS & HENDRICKS LTD.

Steve Wene

Original and 13 copies of the foregoing filed this 9<sup>th</sup> day of October, 2014, with: Docket Control Arizona Corporation Commission 1200 West Washington Phoenix, Arizona 85007 Donnelly Herbert 

# **ATTACHMENT 1**

1	<u>AFFIDAVIT</u>
2	STATE OF ARIZONA ) County of Pima )
4	I, the undersigned, after being first duly sworn upon my oath, hereby affirm as
5	follows:
6	1) I am over the age of eighteen.
7	2) I have been substantially involved in the Naco Water Company, LLC rate case and
8	have personal knowledge of the services rendered on behalf of the Company by Southwestern
9	Utility Management, Inc. ("Southwestern").
10	3) Plaintiff has agreed to pay the hourly billing rate for legal services rendered in this
11	matter by our firm's directors, associates, paralegals and document clerks.
12	4) I certify that during the rate case of Naco Water Company, Inc. ("Naco" or
13	"Company"), Southwestern has conducted 162 hours of billable work that Southwestern is
14	authorized to bill Naco by contract subject to Company review and approval. I estimate
15	Southwestern staff will spend another 20 hours working on rate case matters.
1	5) The summary attached hereto was generated relying upon Southwestern records
16	generated in the normal course of business.
17	DATED this 08 <sup>th</sup> day of October, 2014.
18	D A. A
19	23. O/m
20	Bonnie O'Connor
21	SUBSCRIBED AND SWORN TO before me, a Notary Public, this 08th day of
22	October, 2014.
23	TENCHOL
24	Notary Public
25	My Commission Expires: 5/27/2015



## **ATTACHMENT 2**

### **VERIFICATION**

STATE OF ARIZONA )
County of Maricopa )

- I, Matthew Rowell, being first duly sworn upon oath, deposes and says the following:
- 1) I am over the age of eighteen.
- 2) I have been substantially involved in the Naco Water Company, LLC ("Naco" or "Company") rate case and have personal knowledge of the services rendered on behalf of the Company by Desert Mountain Analytical Services ("Desert Mountain").
- 3) Naco has agreed to pay Desert Mountain between \$8,160 to \$11,680 for 102 to 145 hours of service related to the Naco rate case.
- 4) In addition, the contract between Desert Mountain and Naco includes a provision that states if a substantial amount of additional analysis is necessary, additional charges at \$100 per hour will be applied payable to Desert Mountain by Naco.
- 4) I certify that during the rate case of Naco, Desert Mountain staff exceeded 145 hours of service by the time the discovery phase of the rate case was completed.
- 5) Desert Mountain has already provided approximately 195 hours of work relating to the Naco rate case and anticipates another 8 to 16 hours of work relating to the recommended order, comments thereto, and open meeting attendance.
- Provided there are no additional hearings or extraordinary demands, Desert Mountain has agreed to cap the bill for services at an additional \$4,000. This payment will be due within 30 days after the completion of the rate case, subject to Naco approval.

  DATED this 11<sup>th</sup> day of October, 2014.

Matt Rowell

# **ATTACHMENT 3**

1	Steve Wene, No. 019630
2	MOYES SELLERS & HENDRICKS LTD.
3	1850 N. Central Avenue, Suite 1100
	Phoenix, Arizona 85004 (602)-604-2189
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5	Attorneys for Company
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8	BEFORE THE ARIZONA CORPORATION COMMISSION
9	
10	COMMISSIONERS
11	BOB STUMP, CHAIRMAN
	GARY PIERCE
12	BRENDA BURNS SUSAN BITTER-SMITH
13	BOB BURNS
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16	APPLICATION OF NACO WATER  DOCKET NO: W-02860A-13-0399
17	COMPANY, LLC FOR A PERMANENT INCREASE TO ITS WATER RATES  DECLARATION OF STEVE WENE IN SUPPORT OF ATTORNEYS'
18	FEES
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21	STATE OF ARIZONA )ss
	COUNTY OF MARICOPA )
22	Steve Wene, upon his oath, states as follows:
23	
24	1. I am a Shareholder with the law firm of Moyes Sellers & Hendricks
25	attorneys for Plaintiff in this action and possess personal knowledge of the facts stated
26	herein.
27	2. I have been substantially involved in this case and have personal
28	knowledge of the legal services rendered on behalf of Naco Water Company ("Naco")

since this firm was retained in connection with the rate case.

- 3. Plaintiff has agreed to pay the hourly billing rate for legal services rendered in this matter by our firm's directors, associates, paralegals and document clerks.
- 4. The attorneys and paralegals who worked on this matter incurred 91.5 hours of billable time for a total of \$20,472 of attorneys' fees. A breakdown of those fees is as follows:

Steve Wene, 7.7 hours at \$210.00 per hour (\$1,617.00); and Steve Wene, 83.8 hours at \$225.00 per hour (\$18,855.00).

5. I anticipate it will take an additional 15 to 25 hours of work by me at a rate of \$225 per hour to complete the rate case; therefore, the estimated total attorneys' fees for the entire rate case will be approximately \$24,000.00.

In my opinion, these rates are reasonable and comparable to those being charged in the Arizona legal community for commensurate work, giving due consideration to the ability, training, experience, skill and professional standing of each attorney, the nature of work performed, the time required, the responsibility imposed by this representation, and the results achieved to date.

DATED this 8<sup>th</sup> day of October, 2014.

MOYES SELLERS & HENDRICKS LTD.

Steve Wene